



PATHFINDER

Managed Investment Scheme

ANNUAL REPORT 2017



Overview of Pathfinder

Pathfinder is a boutique fund manager based in Takapuna. We launched our first PIE fund in 2009 and continue with our focus on investing in global assets. We manage 4 funds for retail investors and one wholesale fund for institutional investors:

- Global Water Fund
- Responsible Investment Fund (wholesale only)
- Global Property Fund
- World Equity Fund
- Commodity Plus Fund

Pathfinder is overseen by a Board comprising of four directors:

- Sandy Maier (Chair)
- Catherine Savage
- John Berry
- Paul Brownsey

John Berry and Paul Brownsey founded Pathfinder and continue with the day to day management of the funds. Key recent milestones for Pathfinder include:

- **The signing of Sustainalytics** as our provider of environmental, social and governance research. This research has been integrated into the investment processes of our Global Water Fund and Responsible Investment Fund. We expect more announcements in the year ahead in relation to our commitment to investing responsibly.
- **The launching of the Responsible Investment Fund** for wholesale investors in May 2017.
- **Pathfinder was licensed** from 1 July 2016 under the Financial Markets Conduct Act 2013 as a manager of registered schemes.
- **John was appointed** by the Ministry of Business, Innovation and Employment to the “Code Working Group”. This group has been established to prepare a draft code of professional conduct for regulated financial advice given to retail clients in New Zealand.

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Details of scheme

Detail	Description
Scheme name	Pathfinder Managed Investment Scheme
Type of scheme	Managed investment scheme
Manager name	Pathfinder Asset Management Limited
Supervisor name	Public Trust
Date and status of latest PDS	PDS dated 15 September 2016 is open for applications
Fund update for each fund	The latest fund update for each fund is dated 30 June 2017
Scheme's latest financial statements and auditor's report	Most recent lodged with the Registrar are dated 26 July 2017 for the financial year ended 31 March 2017

Information on contributions and scheme participants

Date	Number of managed investment products on issue
31 March 2016	4
31 March 2017	4

Changes relating to the scheme

Material changes to:	Commodity Plus Fund	Global Water Fund	World Equity Fund	Global Property Fund
the governing document	The original Trust Deed dated 1 April 2009 was replaced by a new Master Trust Deed dated 8 September 2016. This was necessary for the transition of the Pathfinder Managed Investment Scheme to the new Financial Markets Conduct Act 2013 legal regime. A number of changes were made, the key ones being inclusion of (1) new reporting requirements (2) the Supervisor's new role and duties (3) Pathfinder Asset Management Limited being licensed under the Financial Markets Conduct Act 2013 as a manager of registered schemes and (4) the change to the Product Disclosure Statement as the new offer document.			
the terms of the offer	No changes were made to the offer terms for the funds. The offer is now made under a Product Disclosure Statement dated 15 September 2016 which has a different form and content to previous offer documents.			
the SIPO	The individual SIPOs for each of the 4 funds were brought into a single document dated 15 September 2016. A number of changes were made. For the Global Property Fund the asset allocation description was simplified, the description of the process for stock selection was removed and currency hedging limits were widened. For the other 3 funds the changes were more substantial, key ones being the addition of (a) asset allocation ranges, (b) benchmark information and (c) performance monitoring metrics and (d) currency hedging ranges.			
Nature or scale of related party transactions	No material changes with the nature or scale of related party transactions. There were no related party transactions that were not on arms' length terms.			

Other information for particular types of managed funds

Date	Commodity Plus Fund	Global Water Fund	World Equity Fund	Global Property Fund
31 March 2016	\$0.9203	\$1.5954	\$1.4402	\$1.0302
31 March 2017	\$0.8856	\$1.7586	\$1.6075	\$1.0467

Changes to persons involved in the scheme

Detail	Description
The manager	none
Directors of the manager	none
Key personnel of the manager	none
The supervisor or its Board Members	Changes to Public Trust's Board during the financial year to at 31 March 2017 were: <ul style="list-style-type: none"> • Sue McCormack (retired) • Dinu Harry (retired) • Diana Puketapu (retired) • Bevan Killick (appointed) • Dianne McAteer (appointed) • Graham Naylor (appointed)
Any administration manager or investment manager	none
The securities registrar, custodian or auditor	none



How to find further information

Below we describe where information in relation to the Pathfinder Managed Investment Scheme and funds is available and the type of information you can obtain:

The register entry:

Detail	Description
Information available for Scheme	Product Disclosure Statement, Other Material Information document, Valuation and Pricing Methodology
Information available for funds	Fund holdings, historic data, basic fund terms, published regulatory updates
How to obtain this information	Go to www.business.govt.nz/disclose and "search offers". A copy of information on the offer register is available on request to the Registrar of Financial Service Providers.

The scheme register:

Detail	Description
Information available for Scheme	Basic scheme description, important parties involved, Trust Deed and SIPO
Information available for funds	Annual financial statements and Establishment Deeds
How to obtain this information	Go to www.business.govt.nz/disclose and "search schemes". A copy of information on the scheme register is available on request to the Registrar of Financial Service Providers.

On request to Pathfinder:

Detail	Description
Information available for Scheme	Master Trust Deed
Information available for funds	Monthly fund updates, annual financial statements, annual reports and each fund Establishment Deed.
How to obtain this information	Please phone, email or write to the contact details provided below. There is no charge in relation to Pathfinder providing this information.

Contact details and complaints

Detail	Description
The manager	<p>Pathfinder Asset Management Limited</p> <p>Current physical address: 17 Lake View Road Takapuna, Auckland 0622</p> <p>Address from 1 August 2017: Level 3, 507 Lake Road Takapuna, Auckland</p> <p>PO Box 33-1380 Takapuna, Auckland 0740</p> <p>Phone: 0800 PATHFINDER (0800 728 434)</p> <p>Email: John Berry: john@path.co.nz Paul Brownsey: paul@path.co.nz</p>
The supervisor	<p>Public Trust</p> <p>Level 9 34 Shortland Street Auckland 1010</p> <p>Phone: 0800 371 471</p> <p>Email: cts.enquiry@publictrust.co.nz</p>
Approved dispute resolution scheme	<p>Financial Services Complaints Limited</p> <p>PO Box 5967 Lambton Quay Wellington 6145</p> <p>Phone: 0800 347 257</p> <p>Email: info@fscl.org.nz</p>

Any complaints about the funds can be made to Pathfinder Asset Management Limited (see the contact details above). If Pathfinder does not resolve your complaint, you may direct your complaint to either Public Trust (the supervisor) or to Financial Services Complaints Limited (an approved dispute resolution scheme). Note that Financial Services Complaints Limited will not charge a fee to any complainant to investigate or resolve a complaint. Contact details for each are in the table above.

